



Independent Bankers Association of New York State

Celebrating 50 years of Supporting New York Community Banks



2024 annual convention

**JULY 15 – 17 ▶ ADVANCE BOOTH &
SPONSOR REGISTRATION**

Turning Stone Resort & Casino Verona, NY 13478



details

Accommodations

A block of rooms have been reserved at the Turning Stone Resort & Casino. Reservations can be made by contacting the Turning Stone Resort at (800) 771-7711. Refer to group: IBANYS Convention. **WE STRONGLY RECOMMEND YOU MAKE YOUR RESERVATIONS EARLY-THE ROOMS WILL SELL QUICKLY.**

Turning Stone Room Rates

All individual reservations will require one night's room deposit (including applicable taxes and surcharges) or a valid credit card to guarantee the reservation. King/Double Rooms rate \$186, Tower King/Double Rooms rate \$253. Tower Junior Suites rates \$333 (single/double occupancy) plus applicable taxes and surcharges. Check in 3 p.m., check out 11 a.m.

Deposit/Payment Information

Only credit cards are accepted for deposits.

Cut-Off Date

Friday, June 15, 2024 – Reservations received after this date accepted on a space and rate availability basis and cannot be guaranteed at the conference rate. We cannot guarantee room availability and pricing after this date.



Cancellation Policy

Individual room reservations may be cancelled 48 hours prior to arrival with no cancellation penalty. Cancellations within the 48 hour period will cause forfeiture of the deposit.

To Exhibit

Please complete the *Exhibitor Registration Form* and return to IBANYS.

To Sponsor an Event

Please complete the *Sponsorship Form* and return to IBANYS.

Silent Auction

If you would like to send a Silent Auction item to IBANYS, it must be received no later than **July 1, 2024**.



Contact Information

Linda Gregware,
Director of Administration & Membership Services

PHONE (518) 436-4646

MAIL IBANYS
194 Washington Ave., Suite 420
Albany, NY 12210

EMAIL lindag@ibanys.net



sponsorship form

TO GUARANTEE SIGNAGE AND INFORMATION PLACED IN PRINTED MATERIALS, ALL SPONSORSHIPS AND PAYMENT MUST BE RECEIVED BY JUNE 21, 2024 **DEADLINE**

Print Name _____

Company _____

Address of Credit Card _____

City/State/Zip _____

Phone _____ Fax _____ Email _____

Payment

My check is enclosed \$ _____ Make checks payable to IBANYS

Charge \$ _____ to MasterCard Visa Amex

Credit card # _____ Exp. date _____ CW# (Amex on front of card) _____

Print card name _____ Signature _____

Sponsorships

Limited sponsorships available – call now to reserve yours!

This conference combines a balance of casual networking time and educational programming. Sponsorships are great platforms to position your company; as a sponsor you associate your company with one of our events and you are able to connect with your target audience, expose your brand, and leverage your advertising dollars in a cost effective manner.

ALL sponsorships include:

- Advanced member registration list
- Recognition on the convention page of IBANYS website
- Sponsor ID ribbon with badge
- Signage with company name and logo at sponsored event
- Verbal acknowledgement at event where appropriate
- Signage listing of all convention sponsors (by level)
- Opportunity to provide promotional items for attendees
- Recognition in the IBANYS e-newsletter
- Sponsorship listing in convention show book

GOLD Sponsorship

In addition to regular sponsor benefits, sponsor receives:

- (1) complimentary additional registration w/booth purchase
- 18 x 24 sponsor sign
- Half-page ad in convention show book
- Spotlight in IBANYS e-newsletter

PLATINUM Sponsorship

In addition to regular sponsor benefits sponsor receives:

- Opportunity to briefly speak at the event sponsored where applicable
- (1) complimentary booth w/first choice of location
- (1) complimentary additional registration
- 24 x 36 sponsor sign
- Full page ad in convention show book
- Spotlight in IBANYS e-newsletter

Sponsorships are available on a first-come, first-serve basis. Check your choice of sponsorship below:

PLATINUM

<input type="checkbox"/> Vendor Reception	Monday	\$7,500
<input checked="" type="checkbox"/> Welcome Dinner	Monday	\$9,500
<input type="checkbox"/> Silent Auction Reception	Tuesday	\$8,500
<input checked="" type="checkbox"/> Dinner	Tuesday	\$9,500
<input type="checkbox"/> Entertainment	Tuesday Evening	\$6,500
<input checked="" type="checkbox"/> Exhibit Space		\$6,000

GOLD

<input type="checkbox"/> Luncheon	Tuesday	\$5,000
<input type="checkbox"/> Luncheon	Wednesday	\$4,000
<input type="checkbox"/> Dinner Wine	Monday Evening	\$3,500
<input type="checkbox"/> Dinner Wine	Tuesday Evening	\$3,500

SILVER

<input type="checkbox"/> Breakfast	Tuesday	\$3,000
<input type="checkbox"/> Breakfast	Wednesday	\$3,000
<input checked="" type="checkbox"/> Program Book		\$2,500
<input type="checkbox"/> Refreshment Breaks	Both days	\$2,500

GOLF SPONSORS

<input checked="" type="checkbox"/> Golf Balls	Monday	\$1,000
<input type="checkbox"/> Golf Prizes	Monday	\$2,500
<input type="checkbox"/> Golf Carts	Monday	\$1,500
<input checked="" type="checkbox"/> Drink Cart	Monday	\$1,500
<input type="checkbox"/> Lunch Boxes	Monday	\$2,500

CONVENTION GENERAL SPONSOR

<input type="checkbox"/> Golf Hole Sponsorship		\$250
<input type="checkbox"/> General Sponsorship	Amount	\$

6 MINUTE DRILL

<input checked="" type="checkbox"/> First	\$1,000
<input checked="" type="checkbox"/> Second	\$1,000
<input checked="" type="checkbox"/> Third	\$1,000
<input checked="" type="checkbox"/> Fourth	\$1,000



exhibitor registration

REGISTER VIA EMAIL lindag@ibanys.net OR MAIL IBANYS, 194 Washington Avenue, Suite 420, Albany, NY 12210

Booth Registration

Company Name _____

Company Street Address _____ City _____ State _____ Zip _____

Booth Exhibitor (1) _____ Additional Booth Exhibitor (2) Add'l fees see below

Contact Email(s) _____

Contact Phone _____ Booth Selection Preference 1. _____ 2. _____ 3. _____

Booths

- Please make your booth selection preference above AND include payment with the reservation form below.
- 10' x 10' booth includes sign, 6' table, two chairs and waste can.
- Booth fees include registration for (1) ONE PERSON ONLY. **Only one additional vendor in booth at reduced rate of \$850. Additional registrant must complete registration form and pay full registration rate.**

AGREEMENT. By completing and signing this form, I am agreeing that I understand that IBANYS assigns booth space on a first-come, first-served basis, and that my booth placement may be changed within reason. I understand that my booth space will be not be assigned until IBANYS receives my full payment, and that my company will not be listed on any correspondence until said payment is received. I further understand that all booth personnel must also be registered as convention attendees, and must pay admission accordingly. I agree that IBANYS will retain my payment in the event that my booth representatives are unable to attend, and that IBANYS is not responsible for any loss of money or property from booth abandonment, theft, accident, injury, or any other causes. I have read and am aware that this provision is an express condition of this registration agreement, and that all agreements herein shall be construed in accordance with the laws of the State of New York.

Signature _____ Date _____

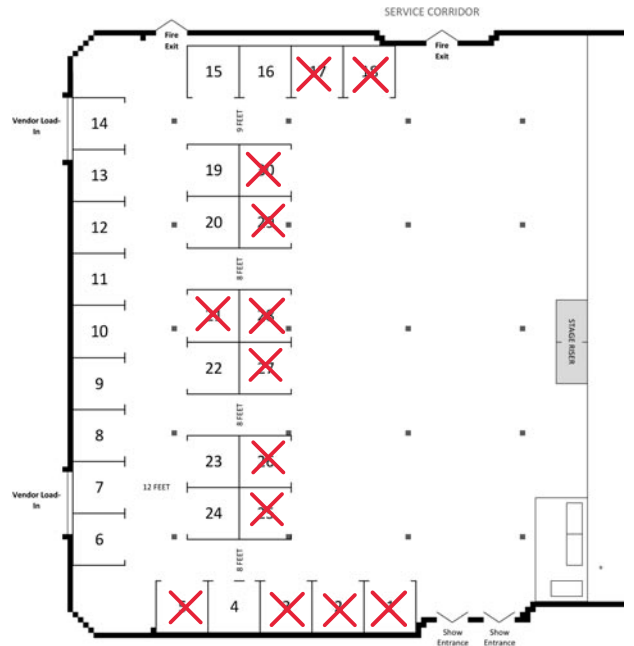
Calculate Booth & Activity Fees

SINGLE BOOTH MEMBER	x	\$1,450 each	=	\$ _____
NON-MEMBER EXHIBITOR	x	\$1,950 each	=	\$ _____
ADDITIONAL EXHIBITOR IN BOOTH	x	\$850 each	=	\$ _____
GOLF _____ Golfers	x	\$150 each	=	\$ _____
Name _____ Handicap _____				
Name _____ Handicap _____				
Name _____ Handicap _____				
Name _____ Handicap _____				
Grand Total			=	\$ _____

Choose Tuesday Dinner

Plated Dinner. **CHOOSE ONE PER PERSON, use initials for dinner selection if more than one Registrant on Registration Form**

- ____ Filet of Beef
- ____ Grilled Salmon
- ____ Frenched Chicken Breast



Exhibitor Times

MONDAY, JULY 15	1:00-5:00 pm 5:30-7:00 pm	Vendor Booth Set-up Trade Show Opens/ Welcome Vendors/ Cocktail Reception
TUESDAY, JULY 16	5:30-7:30 pm	Trade Show Floor Opens/ Cocktail Reception/ Silent Auction
WEDNESDAY, JULY 17	7:00-11:00 am	Breakdown of Booths by 11:00 am

Total Payment \$

(fill in GRAND TOTAL amount from above)

My check is enclosed \$ _____ Make checks payable to IBANYS Please invoice

Charge \$ _____ to MasterCard Visa Amex

Credit card # _____ Exp. date _____ CW# (Amex on front of card) _____

Print card name _____

Credit card address (if different than above) _____

Signature _____



silent auction

Support your industry's political action efforts!

This is a wonderful opportunity to help our industry stay competitive in the political process in Albany by supporting IBANYS' state political action committee. NYSIBPAC contributes to New York State candidates and officials who understand and support the vital role we play in our local and state economies, and the very fabric of New York's communities.

DONATE A GIFT. This is a perfect opportunity for you to showcase items from your region or unique items that others will enjoy. The gift donation is not tax deductible. Nationally-chartered banks must donate through a holding company, an individual officer, or a director. State-chartered banks may donate directly or through the holding company.

SUGGESTIONS. Avoid gift certificates for specific values. Participants tend to bid lower than the value stated on the certificates. Instead, consider donating a gift certificate for a specific item (i.e. case of wine or specialty product).

Donating any oversized, perishable or fragile items? Instead of shipping the items to the Convention, consider providing photos and/or marketing materials to advertise your item during the Auction. You can offer to ship items to the winning bidder once the Convention is over.

SHIPPING DEADLINE. All items shipped to IBANYS must **ARRIVE NO LATER THAN JULY 1, 2024.**

DEADLINE

GIFT IDEAS. We recommend a minimum value of \$100 for each donation.



KIDS

- Specialty toys
- Educational games
- Classic book collections
- Children's jewelry
- Handmade clothing
- Baby blanket
- Children's furniture
- Concert tickets



STYLE & CHARM

- Handmade or designed jewelry
- Fur/leather/suede coats or jackets
- Cufflinks
- Antique brooches
- Silk scarves
- Designer sunglasses
- Handbags



GEMS & TALENT

- Paintings
- Collages
- Pottery
- Fiesta ware
- Military memorabilia
- Trading cards
- Native American artifacts
- Hummel figurines
- Political memorabilia
- Handcrafted quilts
- Hand knit sweaters



FINE CUISINE

- Donate a local specialty
- Case of regional wine
- Fresh seafood
- Lobster bake
- Omaha steaks
- BBQ
- Fruit of the Month Club



SPORTS & LEISURE

- Airline miles
- Cruises
- Hunting/fishing trip
- Autographed memorabilia
- Sporting event tickets
- Fishing rod
- Hunting equipment
- Fish finder
- Golf equipment



HOUSEWARES/ ELECTRONICS

- Waterford or Tiffany vases, bowls, etc.
- Swarovski crystal
- Hand painted or customized barware
- Video game systems
- Holiday ornaments
- iPod or iPad
- Digital camera
- Kindle/Nook

Auction Donor Information *Please list your name and company as you would like them to appear in the program and signage.*

Donor		Company Name	
Contact name listed in program booklet			
Address			
City	State	Zip	
Phone	Fax	Email	

We will participate in the following ways:

<input type="checkbox"/>	I will donate an item to the Silent Auction. Value of gift/price paid \$ _____				
	Description of Gift _____				
<input type="checkbox"/>	I would like to donate to PAC . Payment information:				
<input type="checkbox"/>	My check is enclosed \$ _____ Make checks payable to <i>NYSIBPAC</i>				
<input type="checkbox"/>	Charge \$ _____ to <input type="checkbox"/> MasterCard <input type="checkbox"/> Visa <input type="checkbox"/> Amex				
_____	Credit card #	_____	Exp. date	_____	CW# (Amex on front of card)
Print card name _____					
Credit card address _____					
Signature _____					