

Independent Bankers Association of New York State presents

2022 Virtual Bank Directors Conference

Management

Leadership

CyberSecurity

Strategy

M&A

Monday, April 11, 2022

8:30 a.m. - 1:45 p.m.

Live Webinar – Via ZOOM

EARN UP TO
5.0
CPE CREDITS

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To receive CPE credits you must be signed into your computer, complete an attestation form and evaluation form. Call-in participants and group viewers will not be awarded CPE credits.

Overview

The role of a community bank director is one that is always changing and has never been more critical to the success of your bank. The 2021 IBANYS Virtual Directors Conference is an informative and engaging event designed to help you gain the tools essential to guide your bank's growth and profitability and sustain its vision for the future.

8:30 – 8:45 am **Welcome & Opening Remarks** — *John Witkowski, President & CEO, IBANYS*

8:45 – 9:35 am

The Evolving Role of Management and Directors in a Post-Pandemic World

Kamal Mustafa, Chairman, Invictus Group

Many community bankers and their boards are entering the post-pandemic world blindfolded. The pandemic had an uneven impact on industries within their geographic footprints, and there is no historical precedent for how recovery will take shape. Bank management and their boards must be able to understand shareholder value in the expected bearish economic and financial markets that will accompany increased M&A activity. This session will shed light on how best to understand how much their bank is worth at any time, and what market trends and economic scenarios will affect that valuation.

9:40 – 10:30 am

Cannabis Banking Considerations for Board Members and Trustees

Matthew VanDerbeck, Partner, UHY LLP

The Cannabis landscape is evolving quickly in New York State and the issuances of licenses is imminent. Surrounding states are ahead of New York and certain banks and credit unions are already establishing a market niche. What does that mean for your bank? A discussion about Cannabis opportunities and weighing the risks.

10:30 – 10:40 am **Break**

10:40 – 11:30 am

The Board's Role in Navigating the New Credit Cycle, COVID-19 Loans & Emerging Risk

David Ruffin, Principal, Intellicredit, a QuickRate company

A black swan named COVID-19 has ushered in a swift and dramatic end to the prolonged and recently benign credit cycle. Despite economic stimuli and regulatory relief, we can expect the credit degradation prompted by this crisis to be problematic and extensive. Now is the time to adopt aggressive new approaches to discover and monitor portfolio credit quality -- both in aggregate and transactional -- including loans affected by COVID-19. This session will explore the roles of the board and management in the process and discuss regulatory expectations moving forward.

11:30 – 12:00 pm **Lunch**

12:00 – 12:50 pm

Community Bank Update – 2022

Jeff Cardone, Partner, Luse Gorman

A look at community banks in 2022 when it comes to M&A/Capital/regulatory priorities, (particularly DFS) for Board of Directors.

12:55 – 1:45 pm

Strategic Planning Roadmap

Karl Nelson, Founder & CEO, KPN Consulting

This session will discuss best practices in strategic planning and provide a roadmap for your institution moving forward.

1:45 pm **Concluding Remarks & Adjourn**

Who Should Attend

- ⇒ **Directors**
- ⇒ **Presidents**
- ⇒ **CEOs**
- ⇒ **Chairmen**
- ⇒ **Inside/Outside Council**

2022 Directors Conference
Registration Form
April 11, 2022



Complete the form below & mail, email to:

Mail:
IBANYS
194 Washington Avenue,
Suite 420
Albany, NY 12210

Email:
lindag@ibanys.net

Registration Deadline:
Wednesday, April 6, 2022

Questions:
Contact: Linda Gregware
lindag@ibanys.net or (518) 436-4646

Bank/Organization: _____
Contact Person: _____ email: _____
Address: _____
City/State/Zip: _____
Phone: _____

Attendee Name & Title	Attendee Email (required)
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