



To: IBANYS Member Banks

From: John Witkowski, President & CEO

Steve Rice, Director of Government Relations & Communications

Bill Crowell, Legislative Counsel

11/14/18

IBANYS Outreach Program: New Members Of The NYS Legislature & Congressional Delegation

The 2018 election resulted in a significant number of new members in the State Legislature and New York Congressional Delegation. A summary of our November 9th Government Relations call, which was sent to all IBANYS member bank CEOs, provides an overview of the election and our approach to working with the new members, including the new Democratic majority in the New York State Senate. IBANYS is encouraging our member banks – community bankers from throughout the state – to reach out to their new state and federal lawmakers to inform and educate them on the importance of community banks to their local and state economies, communities and customers.

This new program is extremely important, as the new Democratic majorities in the State Senate and the U.S. House of Representatives will lead to a very different legislative agenda in Albany and Washington. D.C.

For your convenience, we are providing two attachments for your use:

- Talking points on New York community banks
- Lists of all new state legislators and congressional members, including which counties they represent.

Please review these materials, and reach out to your new local state senators, assembly members and congressional representatives.